

CASE STUDY

One-Try Match for Specific IT Due Diligence Need

INDUSTRY: Manufacturing
BUSINESS TYPE: B2B

CHALLENGE

A managing director came to us with a critical need for an IT due diligence provider to assess a target company in the manufacturing industry. The portfolio company was a multi-site signage company focused on design, project management, and manufacturing. The managing director needed a provider located in the Southeast which could assess scalability and risk with industry specific technology while also having excelled in prior work with PE firms.

RESULT

Within less than 24 hours of the initial scoping call, the PE firm was introduced to the exact fit, PE-grade diligence provider that specialized in Manufacturing technology. The client move forward with our recommendation. The PE firm was able to confidently evaluate the target company without wasting time and opportunity cost.

SOLUTION

Leveraging our founder's 20 years in private equity, we have extensive frameworks for assessing PE-grade IT diligence needs. BluWave utilizes technology, data, and human ingenuity to pre-map, assess, monitor, and maintain deep pools of IT diligence providers that uniquely meet the private equity standard. We interviewed the PE firm to understand their specific key criteria, and then connected the client with the select pre-vetted service provider from our invitation-only Intelligent Network that fit their exacting needs.

“ After we reviewed the draft and recommended additional information be gathered and presented, they did so quickly and with no complaint. I would absolutely recommend them to others and use them again for similar work.

-Managing Director @ PE Fund