

CASE STUDY

Environmental diligence critically needed for manufacturing target

INDUSTRY: Manufacturing
BUSINESS TYPE: B2B

CHALLENGE

A PE firm managing director came to us with a critical need for an environmental diligence provider to assess a target company they had in the manufacturing sector. Having recently signed an LOI, the firm had 60 days to quickly perform extensive diligence on all areas of the aluminum manufacturing company. Given the company's industry, the firm was specifically interested in performing an environmental assessment and discovering what the findings were. The company had multiple locations, so the firm came to us in urgent need of a PE-grade provider that could conduct diligence across multiple states and that also had experience with this subset of the manufacturing industry.

RESULT

Within 24 hours of the initial scoping call, the PE firm was introduced to an exact-fit environmental diligence provider that specialized in environmental inspections in the manufacturing industry. The PE firm engaged the provider and was able to successfully complete their environmental assessment within their timeframe, allowing them to move forward with the deal with a full understanding of the environmental standing of the company.

SOLUTION

Leveraging our founder's 20 years in private equity, we have extensive frameworks for assessing PE-grade environmental needs. BluWave utilizes technology, data, and human ingenuity to pre-map, assess, monitor, and maintain deep pools of environmental diligence providers that uniquely meet the private equity standard. We interviewed the PE firm to understand their specific key criteria, and then connected the client with the select pre-vetted providers from our invitation-only Intelligent Network that fit their exacting needs.

“ BluWave connected us to an excellent provider that was very responsive, flexible, and was able to meet our short timeline during pre-acquisition due diligence. They gave precise recommendations and overall did a fantastic job. We will definitely use them again.

- Managing director @ PE Firm